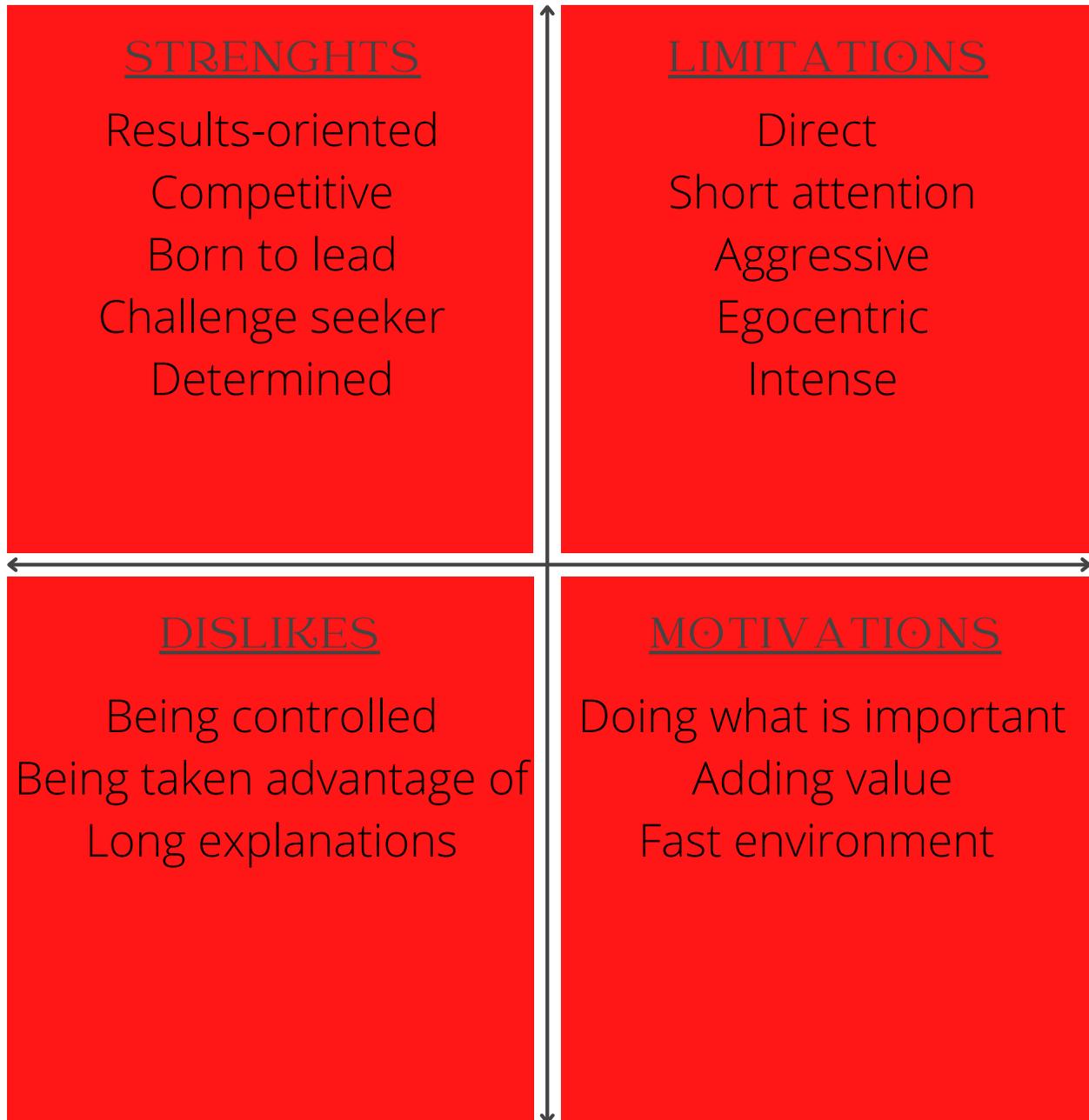


## QUICK TIP SHEET

# D-DECISIVE

D's are driven and assertive in their approach to solving problems.  
They want to leave a mark and a legacy.



## QUICK TIP SHEET

# I-INTERACTIVE

I's are inspiring and optimistic when dealing with people. They have a way of seeing the best in people.

<p><u>STRENGTHS</u></p> <ul style="list-style-type: none"><li>Ideal driven</li><li>Charismatic</li><li>Verbal processor</li><li>Optimistic</li><li>Trusting</li></ul>	<p><u>LIMITATIONS</u></p> <ul style="list-style-type: none"><li>Structure</li><li>Follow-through</li><li>Fast paced</li><li>Mask reality</li></ul>
<p><u>DISLIKES</u></p> <ul style="list-style-type: none"><li>Repetition</li><li>Rejection</li><li>Being limited</li></ul>	<p><u>MOTIVATIONS</u></p> <ul style="list-style-type: none"><li>The vision of something</li><li>Freedom</li><li>Flexibility</li><li>Relationships</li><li>Fun</li></ul>

## QUICK TIP SHEET

# S-STABILIZING

S's are faithful and steadfast as it relates to change in the environment. They are easy-going and create harmony in groups. They tend to others' needs.

<p><u>STRENGTHS</u></p> <p>Service-oriented Team-oriented Loyal Easy-going True to the cause</p>	<p><u>LIMITATIONS</u></p> <p>Move slowly Hard to read Need process time Could bury emotions</p>
<p><u>DISLIKES</u></p> <p>Confrontation Instability Change without notice</p>	<p><u>MOTIVATIONS</u></p> <p>Being interpersonal Harmony Connections Calmness</p>

## QUICK TIP SHEET

# C-CAUTIOUS

C's are careful and systematic with protocols. They like to do things right the first time so they can avoid failure.

<p><u>STRENGTHS</u></p> <ul style="list-style-type: none"><li>Deliberate</li><li>Analytical</li><li>Attention to details</li><li>Follow rules</li><li>Planning</li></ul>	<p><u>LIMITATIONS</u></p> <ul style="list-style-type: none"><li>Perfectionism</li><li>May seem critical</li><li>Slow paced</li></ul>
<p><u>DISLIKES</u></p> <ul style="list-style-type: none"><li>Failure</li><li>Being wrong</li></ul>	<p><u>MOTIVATIONS</u></p> <ul style="list-style-type: none"><li>Organization</li><li>Consistency</li><li>Dependability</li><li>Predictability</li></ul>

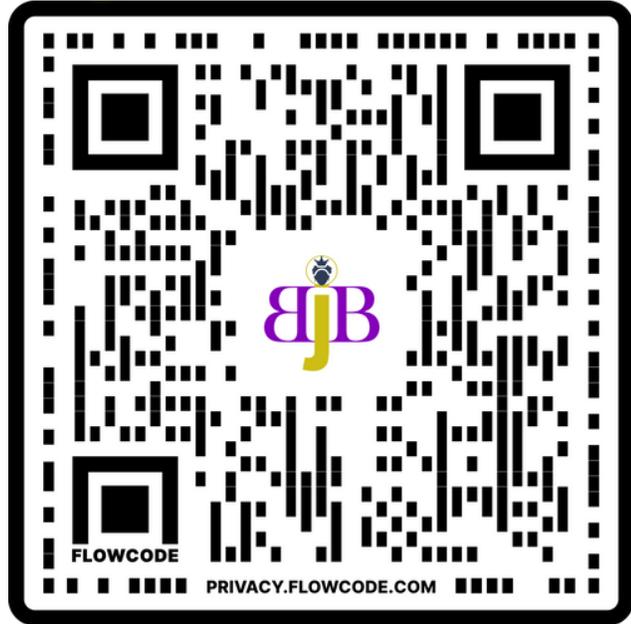


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